

## **Credit Opinion**

## 26 June 2025

| Ratings                 |                  |
|-------------------------|------------------|
| Category                | Corporate        |
| Domicile                | China            |
| Rating Type             | Solicited Rating |
| Long-Term Credit Rating | A <sub>g</sub> + |
| Outlook                 | Stable           |

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# Nanjing Yangzi State-owned Assets Investment Group Co., Ltd.

## Surveillance credit rating report

CCXAP affirms Nanjing Yangzi State-owned Assets Investment Group Co., Ltd.'s long-term credit rating at A<sub>g</sub>+, with stable outlook.

## Summary

The A<sub>g</sub>+ long-term credit rating of Nanjing Yangzi State-owned Assets Investment Group Co., Ltd. ("YZSI" or the "Company") reflects Nanjing Jiangbei New District ("JND") Government's (1) very strong capacity to provide support, and (2) extremely high willingness to provide support, based on our assessment of the Company's characteristics.

Our assessment of the local government's capacity to provide support reflects JND's vital role as the sole national-level new area in Jiangsu Province, with good comprehensive strengths and strong fiscal metrics.

The rating also reflects the local government's willingness to provide support, which is based on the Company's (1) full ownership by the JND Management Committee; (2) strategic importance in the economic and social development of JND; (3) solid track record of receiving government support in terms of financial subsidies and capital injections; and (4) strong access to low-cost and stable funding.

However, the rating is constrained by the Company's (1) medium exposure to and investment in commercial activities; and (2) high debt burden arising from large debt-funded investments in JND.

The stable outlook on YZSI's rating reflects our expectation that JND Government's capacity to provide support will be stable, and the Company's characteristics such as its essential role in the development of JND will remain unchanged over the next 12 to 18 months.

<sup>\*</sup>The first name above is the lead analyst for this rating and the last name above is the person primarily responsible for approving this rating.

## **Rating Drivers**

- Strategic importance position as the largest government-related platform in JND
- Project mandate in line with the economic and social development of JND
- Solid track record of receiving government support
- Strong access to low-cost and stable funding
- · Medium exposure to investment in commercial activities
- High debt burden arising from large debt-funded investments in JND

## **Rating Sensitivities**

## What could upgrade the rating?

The rating could be upgraded if (1) the local government's capacity to support strengthens; and (2) the Company's characteristics change in a way that strengthens the local government's willingness to provide support, such as increased importance, significant reduction in commercial activities, and improved debt management.

## What could downgrade the rating?

The rating could be downgraded if (1) the local government's capacity to support weakens; or (2) the Company's characteristics change in a way that weakens the local government's willingness to provide support, such as reduced strategic significance, deteriorated access to fundings, or significant increase in contingent risks.

## **Key Indicators**

|                              | 2022FY | 2023FY | 2024FY | 2025Q1 |
|------------------------------|--------|--------|--------|--------|
| Total Assets (RMB billion)   | 330.2  | 361.9  | 393.6  | 410.8  |
| Total Equity (RMB billion)   | 99.8   | 109.2  | 118.2  | 121.3  |
| Total Revenue (RMB billion)  | 10.2   | 11.1   | 12.6   | 2.2    |
| Total Debt/Total Capital (%) | 73.0   | 73.6   | 74.7   | 75.5   |

All ratios and figures are calculated using CCXAP's adjustments.

Source: Company data, CCXAP research

## **Corporate Profile**

Founded in 2014, YZSI is the most important entity responsible for construction, investment, operation and asset management business in JND, the sole national-level new area in Jiangsu Province. It undertakes infrastructure construction, affordable housing construction and public utility services in the region and is also the major entity undertaking large-scale projects under the guidance of the Nanjing Municipal Government in JND. Meanwhile, YZSI is engaged in diversified commercial activities with a focus on the investment and operation of industrial development, such as commercial property leasing, financial services, engineering consulting, and trade businesses. As of 31 March 2025, YZSI is wholly owned by the Management Committee of JND and ultimately controlled by the Nanjing Municipal People's Government.

Exhibit 1. Revenue structure in 2024

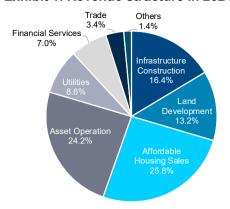
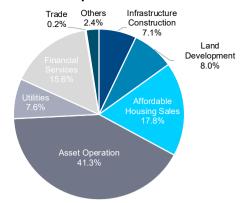


Exhibit 2. Gross profit structure in 2024



Source: Company data, CCXAP research

Exhibit 3. Shareholding chart as of 31 March 2025



Source: Company data, CCXAP research

## **Rating Considerations**

#### **Government's Capacity to Provide Support**

We believe that the JND Government has a very strong capacity to provide support, given its vital role as the sole national-level new area in Jiangsu Province and comprehensive strengths. Its fiscal profile is strong and its GRP ranked medium among 19 national-level new areas in 2024.

Jiangsu Province is one of China's most advanced and prosperous provinces. It is home to many of the world leading enterprises of electronic equipment, chemicals, and textiles. Jiangsu Province is the second largest province in China by gross regional product ("GRP"), after Guangdong Province. In 2024, its total GRP amounted to RMB13.7 trillion, with a year-over-year ("YoY") increase of 5.8%. The per capita GRP for the same period was RMB160,694, ranking top among all provinces in China.

Nanjing City is a sub-provincial city as the capital of Jiangsu Province. It is an important central city and one of the largest cities in the Yangtze River Delta Region, with a solid economic and industrial foundation. Nanjing City's stable economic growth is underpinned by its excellent transport location, rich scientific and educational resources and continuously optimized industrial layout. In addition to developing and upgrading its four pillar industries, electronic information, automotive, petrochemicals and steel industries, Nanjing Municipal Government actively promotes emerging and future industries including intelligent manufacturing equipment, integrated circuits, biomedicine, new materials and aerospace industries. In 2024, Nanjing City achieved a GRP of RMB1.9 trillion, with a YoY increase of 4.5%. Nanjing City's fiscal profile is characterized by good fiscal sufficiency and a strong revenue-generating ability. During the past three years, the average tax revenue represented more than 80% of the general budgetary revenue, and the average self-sufficiency rate (general

budgetary revenue/general budgetary expenditure) was 89.0%. As of the end of 2024, Nanjing Municipal Government's outstanding direct debt amounted to RMB366.2 billion, accounting for 19.8% of its GRP.

Exhibit 4. Key economic and fiscal indicators of Nanjing City

|                                             | 2022FY  | 2023FY  | 2024FY  |
|---------------------------------------------|---------|---------|---------|
| GRP (RMB billion)                           | 1,690.8 | 1,742.1 | 1,850.1 |
| GRP Growth (%)                              | 2.1     | 4.6     | 4.5     |
| General Budgetary Revenue (RMB billion)     | 155.8   | 162.0   | 159.6   |
| General Budgetary Expenditure (RMB billion) | 182.9   | 183.9   | 170.5   |
| Local Government Debt (RMB billion)         | 298.8   | 307.0   | 366.2   |

Source: Nanjing Municipal Statistics Bureau, CCXAP research

Located in north of the Yangtze River in Nanjing City, JND is the sole national-level new area in Jiangsu Province approved by China's State Council in 2015 and is also the location of China (Jiangsu) Pilot Free Trade Zone Nanjing Area. The approved planning area of JND is 788 square kilometers, covering two harbor areas and three national industrial zones, Xiba and Qiba harbor areas of Nanjing Port, Nanjing High-tech Industrial Development Zone, Nanjing Jiangbei New Material Science and Technology Industrial Park (former known as Nanjing Chemical Industrial Park) and Nanjing Cross-Strait Science and Technology Industrial Park. At the same time, in order to accelerate the development and construction of the area, JND is classified into a direct-governing area with a total of 386.3 square kilometers, a co-construction area and a co-ordination area, with different governments leading the major development tasks. Backed by strong policy support and clear development strategies, JND has formed advantageous industries represented by "intelligent manufacturing, life and health, new materials, and high-end transportation equipment".

The development prospects of JND are good due to its high political and economic status, but the area is still in the development and construction phrase, and economic growth is highly pulled by investment. In 2024, JND achieved a GRP of RMB279.0 billion, ranking medium among 19 national-level new areas. However, the JND Government's general budgetary revenue amounted to RMB15.0 billion, showing a decrease compared with 2023 mainly because of property market downturn and cyclical fluctuations in traditional industries, such as petrochemicals and steel. JND's fiscal profile is characterized by high fiscal sufficiency and a strong revenue-generating ability. Its self-balance ratio averaged at 101.2% and tax revenue accounted for 85.8% of the total general budgetary revenue over the past three years. As of the end of 2024, JND Government's outstanding debt was RMB44.4 billion, accounting for 15.9% of its GRP.

Exhibit 5. Key economic and fiscal indicators of JND

|                                             | 2022FY | 2023FY | 2024FY |
|---------------------------------------------|--------|--------|--------|
| GRP (RMB billion)                           | 262.8  | 269.9  | 279.0  |
| GRP Growth (%)                              | 1.8    | 5.1    | 3.4    |
| General Budgetary Revenue (RMB billion)     | 14.5   | 16.0   | 15.0   |
| General Budgetary Expenditure (RMB billion) | 15.0   | 15.5   | 14.5   |
| Local Government Debt (RMB billion)         | 34.0   | 33.5   | 44.4   |

Source: JND Management Committee, Nanjing Municipal Statistics Bureau, CCXAP research

## **Government's Willingness to Provide Support**

## Strategic importance position as the largest government-related platform in JND

YZSI is the most important entity for construction, investment, operation and asset management in JND, under the guidance of government of Nanjing Municipal Government and JND Government. YZSI's success is highly in line with the successful development of JND into a national-level new area. The Company has become a major state-owned enterprise ("SOE") in terms of assets scale in JND and Nanjing City. As of 31 March 2025, its total assets and net assets amounted to RMB410.8 billion and RMB121.3 billion, ranking top among the local SOEs. At the same time, its debt scale is large which consists of borrowing from domestic banks and capital markets therefore the effect of the default of the Company would pose great reputational risks to the local government. Nanjing Jiangbei New Area Construction Investment Group Co. Ltd.("JBCI") is another investment and construction platform to develop in JND, particularly in the Nanjing Jiangbei New Material Science and Technology Industrial Park.

## Project mandate in line with the economic and social development of JND

YZSI's urban development role mainly encompasses affordable housing construction and infrastructure construction, and it also provides public utility services in JND, which are essential for the city's social and economic development and important to achieve the government's long-term goals for JND. The Company has completed several major projects and has sufficient projects in hand under construction. In addition, YZSI serves as the sole platform for borrowing shantytown redevelopment loans from China Development Bank, and onlending the funds to local government financing vehicles ("LGFVs") in other districts in Nanjing City.

YZSI undertakes infrastructure construction mainly through its subsidiaries, Nanjing Jiangbei New Area Industrial Investment Group Co., Ltd. ("JBII") and Nanjing Jiangbei New Area Public Utilities Holding Group Co., Ltd. ("JBPU"). Specifically, JBII is mainly responsible for the Nanjing High-tech Industrial Development Zone, while JBPU is mainly responsible for water connection projects in JND and infrastructure construction in the urban functional zone of Nanjing Chemical Industrial Park. Under the agency construction model, the local government settles with the Company on a cost-plus basis, and the plus is typically agent management fees ranging from 15% to 40%. As of 31 March 2024, the Company had 6 key projects under construction with a total investment of RMB4.0 billion and an outstanding investment of RMB586.6 million. Apart from that, authorized by the JND Management Committee, YZSI also undertakes the primary land development business in the area through JBII, which has been an indispensable segment for the investment attraction and construction of the region. Similarly, the Company enters into agreements with the local government based on the construction cost and a 20% to 30% markup. As of 31 March 2025, no land development projects were under construction or planning.

YZSI is responsible for the initial financing, construction, and sales of affordable housing in JND. YZSI sells the housing to the relocated households at the prices set by the local government, and it will receive subsidies from the government if there is a loss. YZSI had sufficient project reserves in the affordable housing construction segment. As of 31 March 2025, it had 9 key projects under construction and 1 project under planning, with outstanding investments of RMB5.6 billion and RMB1.2 billion, respectively.

Furthermore, YZSI provides public utility services, including water supply and heat supply in JND, which possess quasi-public attributes. YZSI is mainly responsible for the production and supply of tap water and raw water in Nanjing Chemical Industrial Park, the entire Liuhe District and parts of Pukou District, as well as the construction of water connection pipelines in these areas. Covering the entire Chemical Industrial Park, the

Company mainly provides heat products to settled enterprises, hotels, and schools. As of 31 March 2025, the Company had 2 major thermal energy projects under construction, with a total investment amount of RMB1.6 billion.

## Medium exposure to and investment in commercial activities

YZSI's commercial activities are mainly asset development and operation within JND. Most of the Company's commercial activities are still conducted under the government's guidance with an aim to support the development of industries and attract talents to JND. Based on our assessment, the Company's commercial exposure is medium at around 25-30% of its total assets.

YZSI develops all the residential, commercial and industrial projects within JND, for sales and lease purposes. In addition, the Company also manages and operates many landmark venues and special function carriers in JND including the Yangtze Boat Hotel, Yangtze River International Conference Centre and Civic Centre. From 2023 to 2024, the income from asset operations increased from RMB2.3 billion to RMB3.0 billion, accounting for 24.2% of total revenue in 2024. It is mainly driven by the increase in property leasing income as well as services business including hotel operation and training, due to the continuous development of the region and the increase in investment properties. The Company's future investments in this sector are large along with the pace of regional development, which may increase its pressure on capital expenditure and operation capability. However, considering the good development prospect of JND, we expect these commercial activities to continue providing stable income and profit supplement to the Company.

YZSI's financial services business mainly includes commercial factoring, financial leasing and fund management services, which accounted for around 7.0% of total revenue in 2024. The customers of commercial factoring, and financial leasing are mainly SOEs, and private-owned enterprises that are related to YZSI's development projects. Concurrently, the exposure to the commercial factoring and financial leasing business was small with low nonperforming ratios. The Company also carries out fund investment including mother funds and direct investment in equity and debt funds. As of 31 December 2024, the Company had invested in 52 funds, through subsidiaries, with a total scale of RMB160.0 billion and covering diversified industries. The riskiness of the fund investment business is manageable as they are made under the guidance of the local government to support the development of the region.

#### High debt burden arising from large debt-funded investments in JND

The liquidity of YZSI's balance sheet is moderate which mainly consists of receivables (including account receivables and other receivables) and inventories, totally accounting for 45.3% of total assets as of 31 March 2025. The receivables were mainly from the local government, while the inventories were mainly construction costs of infrastructure construction and affordable housing construction.

YZSI demonstrated fast debt growth and reached very high leverage measured by the total capitalization ratio. In 2024, the Company's total debt (including perpetual instruments) increased by 11.4% YoY to RMB274.0 billion, and increased further to RMB296.7 billion during the first quarter of 2025, mainly due to large investments in policy-driven projects and commercial activities. Meanwhile, from 2023 to 31 March 2025, its total capitalization ratio increased to 75.5% from 73.6%. The refinance needs could be partially mitigated by its significant unrestricted cash and its moderate cash to short-term debt ratio of 0.5x as of 31 March 2025. We expect YZSI's debt burden will remain relatively high in the next 12-18 months, as the Company has large investments in debt-funded investments in JND.

## Strong access to low-cost and stable funding

YZSI's good access to capital and reasonable debt structure help mitigate its refinance risks. The Company has diversified funding channels and we expect the Company to maintain its good access to those funding given its status as the dominant SOE in JND. YZSI's good access to long-term financings thus forms a reasonable debt structure. As of 31 March 2025, its short-term debt accounted for around 25.4% of the total debt.

Bank loans are the primary funding sources of the Company, which accounted for 64.5% of the total debt as of 31 March 2025. As a relatively stable source of funding, bank loans help to ensure the Company's interest repayments and debt-continuation. YZSI has established good long-term relationships with banks including policy banks and state-owned joint-stock banks, such as China Development Bank and Postal Savings Bank of China. As of 31 March 2025, the Company had total credit facilities of RMB453.5 billion, with the undrawn portion being RMB189.9 billion. The Company is also an active issuer in the debt capital market and has issued different financial products in the capital markets such as SCPs, commercial papers, MTNs, private placement notes, and offshore bonds. YZSI's financing costs are relatively low, but the new issuances of bonds are simultaneously constrained by similar policy tightening similar as other government-related entities. As of 31 March 2025, the bond issuances accounted for around 27.2% of total debt. Additionally, YZSI also has several presences in the offshore capital market. The Company's exposure to non-standard financing products is manageable, which accounted for 7.9% of the total debt as of 31 March 2025. As the most essential construction and investment entity in JND, the Company is expected to benefit from the good financing environment of JND and Nanjing City.

## Solid track record of receiving government support

YZSI has a solid track record of receiving various forms of government support such as financial subsidies, special funds, and asset injections. The JND Government had increased the Company's capital base by direct cash injections or asset injections. From 2024 to 2025Q1, the Company's capital reserves increased to RMB48.9 billion from RMB47.9 billion. In addition, the Company received financial subsidies of RMB177.7 million for carrying out policy support activities over the same period. In order to support the ongoing development of JND, the local government also provided special funds and loans to YZSI on key construction projects such as shanty renovation and sewage treatment.

We believe that, considering the important position of YZSI and its close relationship with the local government, the local government will provide strong support to the Company in times of need over the next 12 to 18 months.

## **ESG Considerations**

YZSI faces environmental risks because it has undertaken construction business. Such risks could be moderated by conducting environmental studies and planning prior to the start of the projects, and close monitoring during the construction phase.

YZSI bears social risks as it implements public policy initiatives by building public infrastructure in JND. Demographic changes, public awareness and social priorities shape the Company's development targets and ultimately affect the local government's propensity to support the Company.

YZSI's governance considerations are also material as the Company is subject to oversight by the JND Government and must meet several reporting requirements, reflecting its public-policy role and status as a government-owned entity.

## **Rating Methodology**

The methodology used in this rating is the Rating Methodology for <u>China's Local Infrastructure Investment and Financing Companies (July 2022).</u>

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